





funds - an introduction

New Ireland is one of the leading providers of pension and investment solutions within the Irish market today. We offer a wide range of options because we understand that choice is vital to meeting the varying needs of customers.

Two key pillars underlie the funds that we offer:



These pillars are the key foundation of our **"funds** range, which helps investors to achieve their medium to long term goals.

ifunds - a snapshot

Based on the investment ifunds are principle of Up to 6 funds diversification. Access to leading managed by to choose from which is spreading global fund Bank of Ireland across different risk by investing in managers **Investment** risk categories a variety of assets, Markets funds and fund managers

Warning: The value of your investment may go down as well as up.

Warning: These funds may be affected by changes in currency exchange rates.

funds at a glance

Type of Fund	Each of our funds invests in other funds managed by a range of global fund managers		
Number of Funds	Six funds to choose from based on different risk appetites:		
	ifunds 3	ifunds 3 Alpha	
	ifunds 4	ifunds 4 Alpha	
		ifunds Equities	
Managed by	Bank of Ireland Investment Markets		
Investment Style	Active investment management but investing in both actively managed funds and passively managed index linked funds		
Diversification*	By exposure to a range of: - Asset classes - Fund managers - Investment funds Risk is spread so that no one asset class, fund manager or fund has significant influence on performance		
Asset Mix*	Exposure to multiple asset classes including equities, bonds, property, alternatives, private equity and cash		
Cost Efficient Investing Approach	Economies of scale are achieved for investors by pooling investments		
Recommended Investment Timeframe	Medium to long-term (at least 7 years)		
Key Fund Risks	Varies by fund but can include: - Market risk - Currency risk - Single asset class risk in the case of ifunds equities		
New Ireland's	Risk category	Fund	
Risk Rating	Low to Medium Risk VERY LOW VERY HIGH 1 2 3 4 5 6 7	ifunds ifunds Alpha	
	Medium Risk VERY HIGH 1 2 3 4 5 6 7	ifunds 4 ifunds 4 Alpha	
	Medium to High Risk VERY LOW VERY HIGH 1 2 3 4 5 6 7	ifunds 5	
	High Risk VERY LOW 1 2 3 4 5 6 7	ifunds (Equities)	
	The above risk categories have been determined by New Ireland. Separately European Union (EU) law requires that a risk indicator be applied to the fund if certain products are held (excludes pensions), and it may differ from the New Ireland risk category. The EU indicator is stated in the Fund Information Sheet and can be found on our website at http://fundcentre.newireland.ie/#KIDS. Please see the Smart Funds or FutureSave brochure for further details.		

^{*}ifunds invests in one asset class, equities. Diversification across asset class does not apply to this fund.

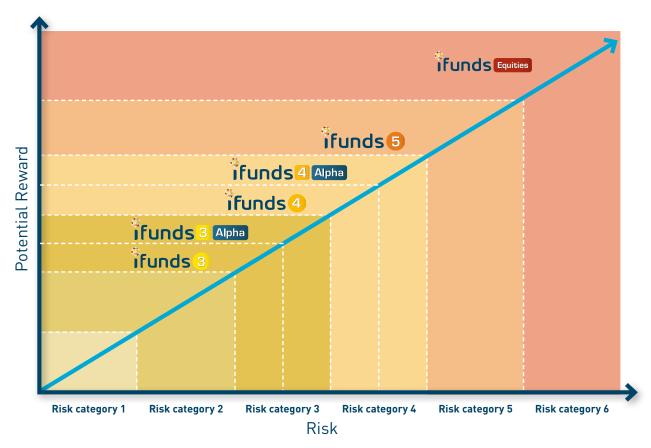
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ifunds - choice

We know that there is no one type of investor. That is why we have six funds in our **ifunds** range designed to match different risk appetites. In general, the greater the potential return on an investment the greater the risk involved.

The funds Range



In our experience the majority of investors lie within risk category 3 and risk category 4. But we know that not all investors in these categories are the same. That is why for these most popular categories we provide more than one fund within each category and each fund within the category has a different focus.

Risk category choice	Greater focus on risk management – smoother investment journey	Greater focus on return – focus outcome orientated
Risk category 3	ifunds 3	ifunds 3 Alpha
Risk category 4	ifunds 4	ifunds4 Alpha

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ifunds & ifunds Alpha – a comparison



Greater focus on risk management – smoother investment journey

Fund Objective

Asset Mix

Investment Manager

New Ireland's

Investment Consultant

Investment

Approach

Equity Exposure

Property Exposure

Equities, bonds, property, cash and some alternatives. Exposure to alternative investments may increase in the future*

Bank of Ireland
Investment Markets

FUNDHOUSE

A blended approach of actively managed and passively managed index linked funds

Primarily exposed to global equity funds

Irish, UK & European property exposure

ifunds Alpha

Greater focus on return – outcome orientated

Equities, bonds, property, alternatives, private equity and cash

Bank of Ireland Investment Markets

FUNDHOUSE

A blended approach of actively managed funds and passively managed index linked funds

Primarily exposed to regional equity funds

European property exposure (limited exposure to Irish property)

* ifunds with invests in only one asset class, equities. Diversification across asset class does not apply to this fund.

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ifunds building blocks

No one asset class, fund or fund manager will perform well all of the time. This is why **ifunds** has been designed to have exposure to:

- A range of asset classes to provide the greatest return potential
- A range of funds to offer multiple sources of potential return
- A range of global fund managers as no one fund manager will get it right all the time

Who manages ifunds?

Bank of Ireland Investment Markets is the investment manager of the **"funds** range. Choosing which assets, which funds and which fund managers to invest in are key factors in driving the performance of **"funds**.

The investment manager's team has:

- 400+ years combined investment experience
- Extensive experience in managing similar funds to ifunds
- Strong working relationships with over 25 global fund managers many of whom are available to you through the **"funds** range"



Investment philosophy

The investment manager's philosophy influences how the **ifunds** range is managed. This investment philosophy considers the current market trends coupled with short term and long term market views to decide what to invest in and how much. Our **ifunds** have exposure to asset classes such as equities, bonds, property, alternatives and cash. The asset split of each fund can change over time in line with the investment manager's views.



Blended approach - Active & Passive

The investment manager selects what it considers to be an appropriate blend of actively managed funds and passively managed index linked investment funds

A range of asset classes

Our **ifunds** provide exposure to a range of asset classes:



Exposure to traditional asset classes such as equities, bonds, property, cash and some alternatives. Exposure to alternative investments may increase in the future.



Exposure to traditional asset classes such as equities, bonds, property and cash as well as alternative asset classes such as commodities, infrastructure and private equity.



Exposure to a wide range of equity funds and cash.

Asset classes explained...



Equities

Equities, also known as shares, give part ownership in a company. They provide investors with exposure to the success or failure of those companies. Equity exposure can be allocated across sectors, regions or mixed. Regional exposure can be to stock markets in developed markets such as North America, Europe and also Emerging Markets.



Bonds

Bonds are loans issued by governments and companies. Bond exposure can be allocated to government bonds, high quality corporate bonds, high yield bonds and debt, inflation linked bonds, asset-backed securities and Emerging Market debt.



Property

Property investments relate to commercial property. Direct property exposure involves the investment in physical commercial buildings such as office blocks and shopping centres. Indirect property exposure is obtained by investing in property funds and property shares.



Alternatives

Alternative investments provide additional diversification benefits. Examples of alternatives could include commodities such as oil and gas. Other examples of alternatives include hedge funds and private equity.



Private Equity

Private equity may consist of direct and indirect investments in company shares that are not listed on a public stock exchange. Private equity can also involve investments in funds which buy publicly listed companies in order to 'delist' them from public stock exchanges and convert them into private companies.



Investing in a range of funds managed by a range of fund managers

Each of our **ifunds** provides exposure to a selection of leading global fund managers. Each fund manager is chosen for their expertise in a particular market, sector or asset class.

ifunds also provide exposure to both actively managed funds and passively managed index linked funds:

- Actively managed funds fund managers actively decide which particular assets and stocks to invest in
- Passively managed index linked funds investing in funds that aim to mirror the performance of a specific market or sector

Each fund selected undergoes a rigorous fund selection process. From time to time, one or more of the **ifunds** may invest in funds managed by the investment manager. It is important to note that these funds are subject to the same rigourous selection process as any other fund. Where a fund is managed by the investment manager, this will be stated.

By being exposed to a mix of investment managers and fund types, investors in **ifunds** benefit from diversification. Being exposed to different fund managers with different investment styles avoids the risk of being exposed to a single manager. No one manager will get it right all of the time.

Cost efficient investing – with a view to reducing costs, we may invest in funds directly or indirectly through another fund. Economies of scale can sometimes be achieved by pooling investments.

Fundhouse - investment specialist services

Fundhouse, UK investment specialists, provide investment consultancy services to New Ireland in respect of its **ifunds** range.

Ongoing monitoring & review

There is an ongoing monitoring and review process to ensure that each of the **ifunds** is doing what it should be doing. This involves:

- Asset allocation reviews particularly in light of changes in the economic environment
- Component fund reviews is each fund performing as expected and adding value?
- Fund manager reviews are fund managers performing in line with expectations? Have there been significant changes at fund managers that may cause concern (e.g. changes in performance, staff, or ownership)?

Over the next few pages we provide information on each of the **ifunds** available in our **ifunds** range.



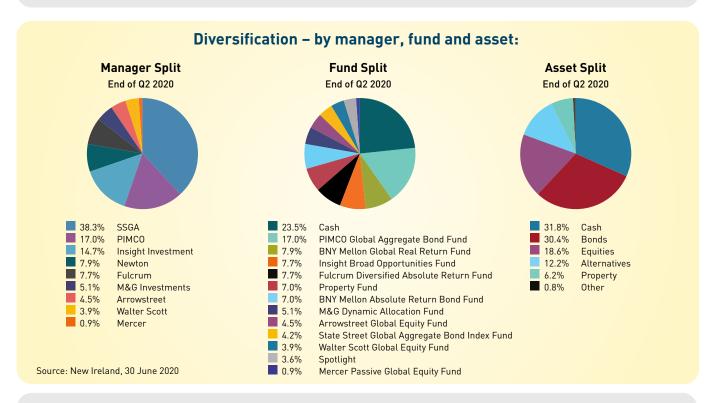
To generate capital growth over the medium to long term and to manage risk consistent with the fund's risk level

New Ireland Risk Rating



Overview

ifunds involves investing in a diverse portfolio of funds and is designed and managed for customers wanting a **low to medium risk** investment. Risk within **ifunds** is managed in a number of different ways – by providing exposure to global fund managers and a diverse range of asset classes, and by ensuring the mix and type of assets are suitable for the targeted risk level. Each fund within the portfolio has been carefully selected for its contribution to the aim of **ifunds** a. This could be the fund's individual features, such as how it manages risk or generates returns, or how it complements other funds in the portfolio.



The information above is correct as at 30 June 2020 and is for illustration purposes only. The investment managers, funds and asset mixes may change over time. Up to date information is available from your financial broker or advisor or from from fundcentre.newireland.ie

Low to medium risk funds have the following characteristics:

- They offer the potential for returns in excess of deposits but do not promise a minimum return at any time.
- They tend to invest in a range of assets, normally focusing on lower risk assets such as government bonds and investment grade corporate bonds.
- However, they also typically invest in higher risk assets such as equities, property and alternatives (e.g. commodities). At times these investments may be a significant proportion of the fund.
- Investors' capital is less exposed to market fluctuations than higher risk investments but investors may get back less than they originally invested.

Warning: The value of your investment may go down as well as up.

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To generate capital growth from diversified sources of return over the medium to long term consistent with the fund's risk level

New Ireland Risk Rating



Overview

involves investing in a diverse portfolio of funds and is designed and managed for customers wanting a low to medium risk investment. Risk within ifunds Apple is managed in a number of different ways – by providing exposure to global fund managers and a diverse range of asset classes, and by ensuring the mix and type of assets are suitable for the targeted risk level. Each fund within the portfolio has been carefully selected for its contribution to the aim of ifunds Apple. This could be the fund's individual features, such as how it manages risk or generates returns, or how it complements other funds in the portfolio.

Diversification - by asset, by fund manager and by fund:

Diversified By:

Asset Class



Source: Investment Markets, 30 June 2020

Diversified By:

Fund manager & Fund

Fund Name	%
UBS World Index Equity Fund	17.2%
PIMCO Global Bond Fund	17.0%
Global Fundamentals Equity Fund*	16.2%
Cash	8.0%
State Street Euro Corporate Bond Index Fund	7.2%
PIMCO Diversified Income Bond Fund	6.7%
CBRE Pan European Core Property Fund	4.0%
Other Alternatives Funds*	3.2%
GMO Global Real Return (UCITS) Fund+	3.2%
KKR Private Equity Fund+	2.8%
Legg Mason Martin Currie European Absolute Alpha Fund	2.8%
JP Morgan Global Macro Opportunities Fund*	2.4%

Ramius Merger Arbitrage UCITS Fund+	2.2%
Fulcrum Diversified Absolute Return Fund	2.1%
State Street EMU Government Bond Index Fund	1.8%
Merian Global Equity Absolute Return	1.0%
UBS Currency Allocation Return Strategy Fund*	0.8%
Tishman Speyer European Core Property Fund	0.7%
Lazard Emerging Markets Equity Fund	0.6%
State Street Windwise Property Fund	0.1%

*Managed by Investment Markets †Exposure to these funds is via the Diversified Absolute Return Fund, which is managed by Investment Markets

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Low to medium risk funds have the following characteristics:

- They offer the potential for returns in excess of deposits but do not promise a minimum return at any time.
- They tend to invest in a range of assets, normally focusing on lower risk assets such as government bonds and investment grade corporate bonds.
- However, they also typically invest in higher risk assets such as equities, property and alternatives (e.g. commodities). At times these investments may be a significant proportion of the fund.
- Investors' capital is less exposed to market fluctuations than higher risk investments but investors may get back less than they originally invested.

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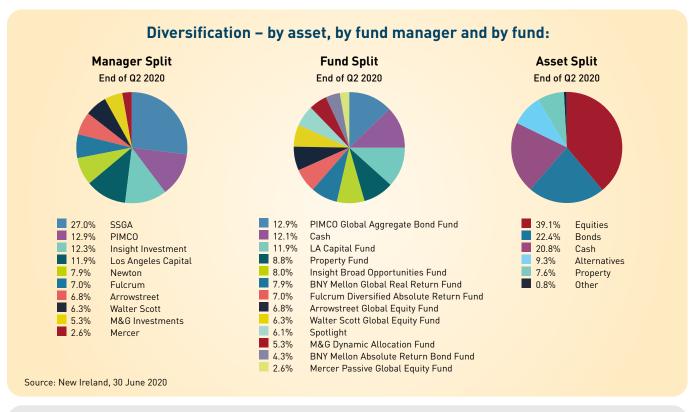
To generate capital growth over the medium to long term and to manage risk consistent with the fund's risk level

New Ireland Risk Rating



Overview

ifunds involves investing in a diverse portfolio of funds and is designed and managed for customers wanting a **medium risk** investment. Risk within **ifunds** is managed in a number of different ways – by providing exposure to leading fund managers and a diverse range of asset classes, and by ensuring the mix and type of assets are suitable for the targeted risk level. Each fund within the portfolio has been carefully selected for its contribution to the aim of **ifunds** . This could be the fund's individual features, such as how it manages risk or generates returns, or how it complements other funds in the portfolio.



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Medium risk funds have the following characteristics:

- They offer the potential for returns in excess of deposits, but do not promise a minimum return at any time.
- They tend to invest in a range of assets, including lower risk assets such as government bonds and investment
 grade corporate bonds, but are more focused on higher risk assets such as equities, property and alternatives
 (e.g. commodities).
- Investors' capital is less exposed to market fluctuations than higher risk investments but investors may get back less than they originally invested.

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To generate capital growth from diversified sources of return over the medium to long term consistent with the fund's risk level

New Ireland Risk Rating



Overview

"funds "Apple involves investing in a diverse portfolio of funds and is designed and managed for customers wanting a medium risk investment. Return and risk within **"funds "Apple is managed in a number of different ways – by providing exposure to leading fund managers and a diverse range of asset classes, and by ensuring the mix and type of assets are suitable for the targeted risk level. Each fund within the portfolio has been carefully selected for its contribution to the aim of "funds" Apple.** This could be the fund's individual features, such as how it manages risk or generates returns, or how it complements other funds in the portfolio.

Diversification - by asset, by fund manager and by fund:

Diversified By:

Asset Class



Source: Investment Markets, 30 June 2020

Diversified By:

Fund manager & Fund

Fund Name	
State Street US Index Equity Fund State Street US Index Equity Fund	
PIMCO Global Bond Fund	9.7%
Hermes European Alpha Equity Fund	
Hermes Asia ex Japan Equity Fund	6.7%
Global Fundamentals Equity Fund*	5.1%
CBRE Pan European Core Property Fund	5.0%
Cash	4.7%
T.Rowe Price Japanese Equity Fund	4.6%
State Street Euro Corporate Bond Index Fund	4.1%
PIMCO Diversified Income Bond Fund	3.8%
KKR Private Equity Fund*	3.6%
Other Alternatives Funds+	
GMO Global Real Return Fund ⁺	

Fund Name	
Legg Mason Martin Currie European Absolute Alpha Fund	1.8%
JP Morgan Global Macro Opportunities Fund ⁺	1.6%
Ramius Merger Arbitrage Fund ⁺	1.5%
Fulcrum Diversified Absolute Return Fund	1.4%
State Street EMU Government Bond Index Fund	1.0%
Lazard Emerging Markets Equity Fund	1.0%
Tishman Speyer European Core Property Fund	0.9%
Merian Global Equity Absolute Return Fund	0.7%
UBS Currency Allocation Return Strategy Fund*	0.5%
State Street Windwise Property Fund	0.1%
UBS World Index Equity Fund	0.1%

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Medium risk funds have the following characteristics:

- They offer the potential for returns in excess of deposits, but do not promise a minimum return at any time.
- They tend to invest in a range of assets, including lower risk assets such as government bonds and investment grade corporate bonds, but are more focused on higher risk assets such as equities, property and alternatives (e.g. commodities).
- Investors' capital is less exposed to market fluctuations than higher risk investments but investors may get back less than they originally invested.

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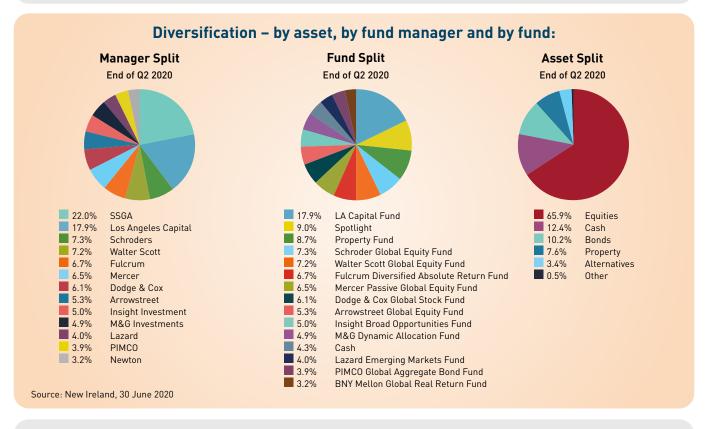
To generate capital growth over the medium to long term and to manage risk consistent with the fund's risk level

New Ireland Risk Rating



Overview

ifunds involves investing in a diverse portfolio of funds and is designed and managed for customers wanting a **medium to high risk** investment. Risk within **ifunds** is managed in a number of different ways — by providing exposure to leading fund managers and a diverse range of asset classes, and by ensuring the mix and type of assets are suitable for the targeted risk level. Each fund within the portfolio has been carefully selected for its contribution to the aim of **ifunds**. This could be the fund's individual features, such as how it manages risk or generates returns, or how it complements other funds in the portfolio.



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Medium to high risk funds have the following characteristics:

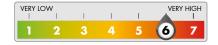
- They aim to generate a return higher than deposits and inflation.
- They typically invest significant proportions in assets such as equities, property and alternatives (e.g. commodities). They usually hold smaller amounts in lower risk assets such as government bonds and investment grade corporate bonds.
- Within these asset classes risk can be reduced by investing across sectors and geographic regions.
- Investors' capital is not secure and can fluctuate, sometimes significantly, and investors may get back less than they originally invested.

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To generate long term capital growth

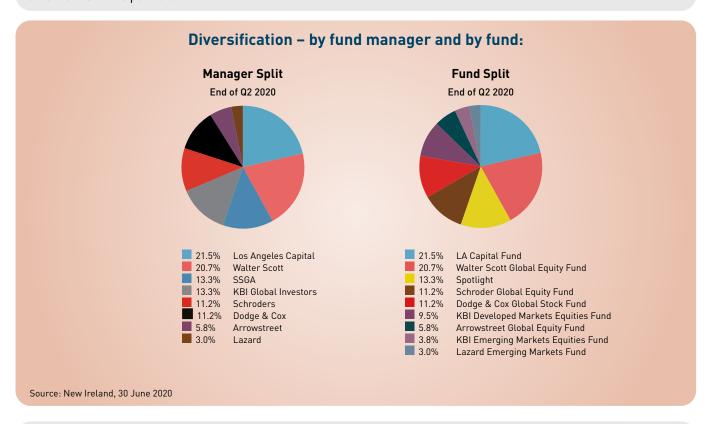
New Ireland Risk Rating



Overview

ifunds 🔤 involves investing in a diverse portfolio of funds and is designed and managed for customers wanting a high risk investment. Ifunds 🚥 provides exposure to global equities and a variety of different fund managers and investment styles. The fund mix will typically include both developed and emerging markets.

Each fund within the portfolio has been carefully selected for its contribution to the aim of the "funds . This could be the fund's individual features, such as how it manages risk or generates returns, or how it complements other funds in the portfolio.



The information above is correct as at 30 June 2020 and is for illustration purposes only. The investment managers, funds and asset mixes or benchmark may change over time. Up to date information is available from your Advisor or from 📋 fundcentre.newireland.ie

High risk funds have the following characteristics:

- The potential return from high risk investments is much higher than deposits or inflation.
- The focus is on maximising the potential return to investors rather than minimising risks.
- Some high risk funds may consist almost entirely of one asset class or be concentrated in one geographic region or sector.
- Investors' capital is not secure and may fluctuate significantly. Investors may get back substantially less than they originally invested.

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Other information

Product Availability

ifunds 3 . 4 . 5 and ifunds 🕬 are available to investors through the following New Ireland products:

- Smart Funds
- FutureSave
- Personal Retirement Plan
- Executive Retirement Plan
- Group Pensions

- Trustee Investment Plan
- Personal Retirement Bond
- Approved Retirement Fund (ARF)
- Approved Minimum Retirement Fund (AMRF)
- PRSA (non-standard)

funds Apple and funds 4 Apple are available to investors through the following New Ireland products:

- Smart Funds
- FutureSave
- Personal Retirement Plan
- Executive Retirement Plan

- Trustee Investment Plan
- Personal Retirement Bond
- Approved Retirement Fund (ARF)
- Approved Minimum Retirement Fund (AMRF)

Charges

Charges vary per product type. For details of the standard charges that apply to you please refer to the product brochure and talk to your Financial Broker or Advisor.

For **ifunds**, the following additional fund management charges apply:

ifunds 3 **0.10**% per annum higher than standard fund charges

Ifunds Alpha 0.15% per annum higher than standard fund charges

ifunds 4 **0.15**% per annum higher than standard fund charges

Ifunds 4 Alpha 0.20% per annum higher than standard fund charges

ifunds 5 0.15% per annum higher than standard fund charges

ifunds Equities 0.20% per annum higher than standard fund charges

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Other information

Minimum Recommended Investment Period

Investing should always be considered over the medium to long-term (at least 7 years) so as to reduce the risk of short-term market volatility. However, even long-term investing involves risk as values will fluctuate over time.

Key Fund Risks

For **ifunds** on market risk (value can fluctuate in line with market movements) and interest rate risk (returns are sensitive to movements in interest rates) are risks that arises from investing in this fund that investors should be aware of.

For **ifunds** and **ifunds** 4, market risk (value can fluctuate in line with market movements) is a risk that arises from investing in these funds that investors should be aware of.

For **ifunds** and **ifunds** , market risk and currency risk (exposure to changes in currency exchange rates) are risks that arise from investing in these funds that investors should be aware of.

For **ifunds** in market risk, single asset class risk (exposure to just one asset type) and currency risk are risks that arise from investing in this fund that investors should be aware of.

For more information, please see our "Investing & Risk" document.

Next steps

To find out more about **ifunds**:



Talk to your Financial Broker or Advisor



1890 405 905[†]



fundcentre.newireland.ie

†Telephone calls may be recorded for service, verification, analysis and training purposes. The cost of calls depends on your service provider.

Terms and conditions apply. Exit tax (up to 41% currently) applies to gains on life investment policies. A Government levy (currently 1% of the premium amount) applies to all premiums paid to a life policy.

While great care has been taken in its preparation, this document is of a general nature and should not be relied on in relation to specific issues without appropriate financial, insurance, investment or other professional advice. The content of this document is for information purposes only and does not constitute an offer or recommendation to buy or sell any investment or to subscribe to any investment management or advisory service. While the information has been taken from sources we believe to be reliable, we do not guarantee its accuracy or completeness and any such information may be incomplete or condensed. All opinions and estimates constitute best judgement at the time of publication and are subject to change without notice. Please note that mention of specific stocks/shares or investments is not a recommendation to trade in those stocks/shares or investments. In the event of any changes in taxation or legislation, New Ireland may amend the terms and conditions of the relevant contract to take account of any such changes.

The details shown above relating to the funds and their composition are as at the date of this document unless otherwise stated and may change over time. If there is any conflict between this document and the policy conditions, the policy conditions will apply.

iFunds may hold some assets directly, may invest in other funds that provide exposure to the assets or may invest in other collective investment vehicles, such as MGI Funds plc. Such collective investment vehicles provide exposure to other funds and can enable cost reductions due to size.

MGI Funds plc is authorised by the Central Bank of Ireland as an Undertaking for Collective Investment in Transferable Securities (UCITS).

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Los Angeles Capital Management and Equity Research, Inc. ("Los Angeles Capital") is an independent, employee owned investment advisory firm founded in 2002, and is registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940.

Lazard Asset Management Limited, authorised and regulated by the Financial Conduct Authority. Incorporated in England and Wales, registered number 525667.

Schroder Investment Management Limited is registered in England and Wales 1893220. Registered office: 31 Gresham Street, London, EC2V 7QA.

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PIMCO Europe Ltd is authorised as an investment manager and advisor by the Financial Conduct Authority in the United Kingdom, to provide investment management and advisory services.

Fulcrum Asset Management LLP is authorised and regulated by the Financial Conduct Authority.

Arrowstreet Capital, Limited Partership is authorised as an investment manager and advisor registered with the US Securities and Exchange Commission.

Bank of Ireland trading as Bank of Ireland Investment Markets is regulated by the Central Bank of Ireland. A member of Bank of Ireland Group.

Fundhouse Limited is authorised and regulated by the Financial Conduct Authority (FCA) in the United Kingdom under reference number of 676898.

New Ireland Assurance Company plc is regulated by the Central Bank of Ireland. A member of Bank of Ireland Group. The Company may hold units in the funds mentioned on its own account and the underlying component funds may hold Bank of Ireland shares from time to time.



New Ireland Assurance Company plc.

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